

2023 DISPLAY RATE BOOK

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CONTACTS

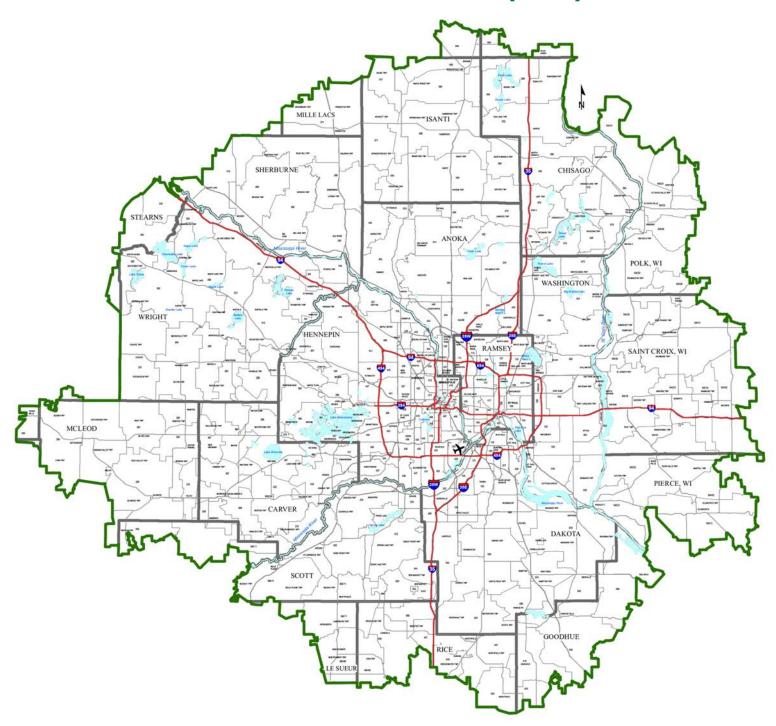
| Paul Kasbohm | Paul.Kasbohm@startribune.com |
|-----------------------|---|
| Chief Revenue Officer | 612-673-7207 |
| | Brian.Kennett@startribune.com 612-673-4899 |
| | Jason.Cole@startribune.com |
| Vice President, Sales | 612-673-7715 |

For General Advertising Information, call **612-673-7009**

^{*}Rates are subject to change.



NEWSPAPER DESIGNATED MARKET (NDM)



READERSHIP

| Daily Cume | Sunday Cume | Weekly Cume |
|------------|---------------------------|---|
| 25.6% | 33.8% | 31.6% |
| 730,652 | 966,960 | 902,426 |
| 22.5% | 30.0% | 27.4% |
| 861,491 | 1,146,644 | 1,049,876 |
| | 25.6% 730,652 22.5% | 25.6% 33.8% 730,652 966,960 22.5% 30.0% |

Source: Nielsen Scarborough 2022-R2

Note: Daily Cume = 5 insertions, Sunday Cume = 4 insertions, plus eEdition Weekly Cume = 5 daily insertions and 1 Sunday insertion, plus eEdition

CIRCULATION

| OMOGEATION | | Avg Monday - |
|--|---------|--------------|
| Star Tribune | Sunday | Friday |
| Print | 224,142 | 106,758 |
| Digital Replica | 20,039 | 20,184 |
| Digital Nonreplica | 77,226 | 95,132 |
| Total Circulation (Excluding Affiliated Publications) | 321,407 | 222,074 |
| StribExpress | 97,013 | |
| Total Combined Average Circulation | 418,420 | 222,074 |

Source: AAM News Media Audit, 12 months ended March 31, 2022



DISPLAY ADVERTISING RATES

DAILY/SUNDAY DISPLAY RATES

| Contract | Full Run 1 | Distribution | TCV |
|----------|------------|--------------|--------------|
| Level | Daily* | Sunday* | Saturation** |
| Open | \$199 | \$325 | \$10 |
| \$10,000 | 169 | 275 | 9 |
| 100,000 | 149 | 249 | 8 |
| 250,000 | 139 | 229 | 7 |
| 750,000 | 119 | 199 | 6 |

^{*}Per column inch rate, black and white. Thanksgiving Day and other designated holidays are charged the Sunday rate.

EARLY WEEK RATES (MON/TUES)

30% off Daily Display rates based on the earned contract level rates.

COLOR RATES

| Publication Day | Up to 1/4 pg | Up to 1/2 pg | Over 1/2 pg |
|------------------------|--------------|--------------|-------------|
| Daily (4C) | \$1,340 | \$2,675 | \$5,355 |
| Daily (Spot) | 590 | 1,180 | 2,365 |
| Sunday (4C) | 1,740 | 3,480 | 6,965 |
| Sunday (Spot) | 725 | 1,445 | 2,890 |

For special ink charges and double-truck color premium, please contact your Star Tribune representative.

GUARANTEED SECTION RATES

Select the exact section for placement. A Section (aka Main News): Must run a minimum half-page (1/2) ad.

| Section | | Daily* | Sunday |
|---------|---------------------|--------|--------|
| | A Section/Main News | \$245 | \$405 |

^{*}Thanksgiving Day and other designated holidays are charged the Sunday rate.

NON-PROFIT RATES

RELIGION RATES

Non-profit discount of 25% available with 501C3 verification.

40% discount available for advertising that includes date(s) and time(s) of service.

FREQUENCY DISCOUNTS

Contact your Star Tribune sales representative for information on frequency discounts.

^{**} TCV Saturation (416K additional homes) is good for 1/4 Page, 1/2 Page and Full Page ROP Buys. Rates for the inside pages only.



SAMPLE AD SIZES

AD SIZES

Double Truck = 12 columns (21.7292") x 20.5"

Full Page = $6 \text{ columns } (10.479") \times 20.5"$

Half Page Horizontal = $6 \text{ columns } (10.479) \times 10.25$

Half Page Vertical = $3 \text{ columns } (5.166'') \times 20.5''$

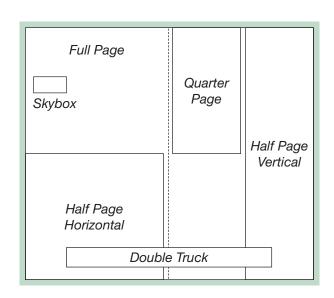
Quarter Page = $3 \text{ columns } (5.166'') \times 10.25''$

Spadea = $9 \text{ columns } (15.645'') \times 20.5''$

Main News - Front Flap = 3 columns (5.166") x 17" Daily Main News - Front Flap = 3 columns (5.166") x 17.5" Inside Front Flap = 3 columns (5.166") x 20.5"

Strip Main News = 6 columns (10.479") x 1.75" All Other Sections = 6 columns (10.479") x 3"

Skybox = 2.5" x 1.25"

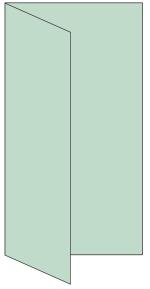


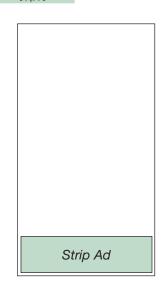
RATES

| Product | Rate |
|------------------------------------|----------|
| Strip Ad – Main News (Sunday) | \$15,900 |
| Strip Ad – Main News (Daily) | 10,500 |
| Strip Ad – Other Sections (Sunday) | 10,000 |
| Strip Ad – Other Sections (Daily) | 6,500 |
| Main News Spadea (Sunday) | 79,995 |
| Main News Spadea (Daily) | 59,995 |

| Product | Rate |
|------------------------|---------|
| Section Flag* (Sunday) | \$3,750 |
| Section Flag* (Daily) | 1,995 |

^{*} Section Flag is not available on Main News or Comics

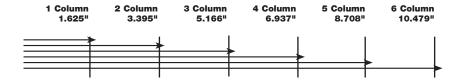




Spadea

Strip ad

STAR TRIBUNE STANDARD COLUMN MEASUREMENTS





PRE-PRINTED SUPPLEMENTS

DISTRIBUTION

Inserts are distributed with the newspaper seven days a week. Thursday and Sunday are machine inserted and the rest of the days are carrier handled. Due to the seasonality of the market, circulation quantity requirements will vary.

Full Market Delivery: home delivery to subscribers – with or without single copy.

Zoned Delivery: Select from 86 geographic Home Delivery zones and 15 out-state Maxi-Zones.

Call your Star Tribune sales representative for distribution maps and appropriate quantities.

FORMAT

Tab – 145 sq. inches or less Broadsheet – up to 270 sq. inches

MINIMUM QUANTITIES

Daily Carrier Handled: 8,000

Daily: 10,000 Sunday: 30,000

RETAIL INSERT RATES

| Tab/ | | Inserted Mini Zone | Carrier Handled | Machine Inserted Sunday | |
|------------|--------|-----------------------|--------------------|----------------------------|--------|
| Broadsheet | > 150k | < 150k | | > 300k | < 300k |
| 2/Sgl | \$46 | \$54 | \$68 | \$54 | \$58 |
| 4/2 | 64 | 74 | 89 | 74 | 89 |
| 8/4 | 72 | 84 | 99 | 84 | 99 |
| 12/6 | 78 | 87 | 102 | 87 | 102 |
| 16/8 | 83 | 92 | 107 | 92 | 107 |
| 20/10 | 87 | 97 | 112 | 97 | 112 |
| 24/12 | 92 | 102 | 117 | 102 | 117 |
| 28/14 | 97 | 106 | 121 | 106 | 121 |
| 32/16 | 102 | 111 | 126 | 111 | 126 |
| 36/18 | 105 | 114 | 129 | 114 | 129 |
| 40/20 | 108 | 118 | 133 | 118 | 133 |
| 44/22 | 111 | 121 | 136 | 121 | 136 |
| 48/24 | 114 | 125 | 140 | 125 | 140 |
| 52/26 | 118 | 129 | 144 | 129 | 144 |
| 56/28 | 121 | 133 | 148 | 133 | 148 |
| 60/30 | 125 | 137 | 152 | 137 | 152 |
| 64/32 | 129 | 141 | 156 | 141 | 156 |

For rates over 64/32 pages and for General Rates, contact your Star Tribune representative. Rates listed are per thousand.

- Machine inserted rates apply only on Thursday and Sunday, and no other days of the week. All other days, carrier handled rates apply.
- Supplements distributed Monday Saturday that target geographies smaller than mini-zones or that do not meet mechanical specifications
- Supplement quantities under 10,000 copies, Monday Saturday

VERSIONING CHARGE

Daily – \$1,226 per version, maximum 5 versions Sunday – \$1,226 per version, maximum 5 versions

Note: Preprint versioning within a full market or zoned buy is subject to zoned delivery rates.

CONTENT

Supplements that imitate the Star Tribune editorial style MUST carry the word ADVERTISEMENT at the top of each page. Contact your Star Tribune sales rep to ensure proper style and content.

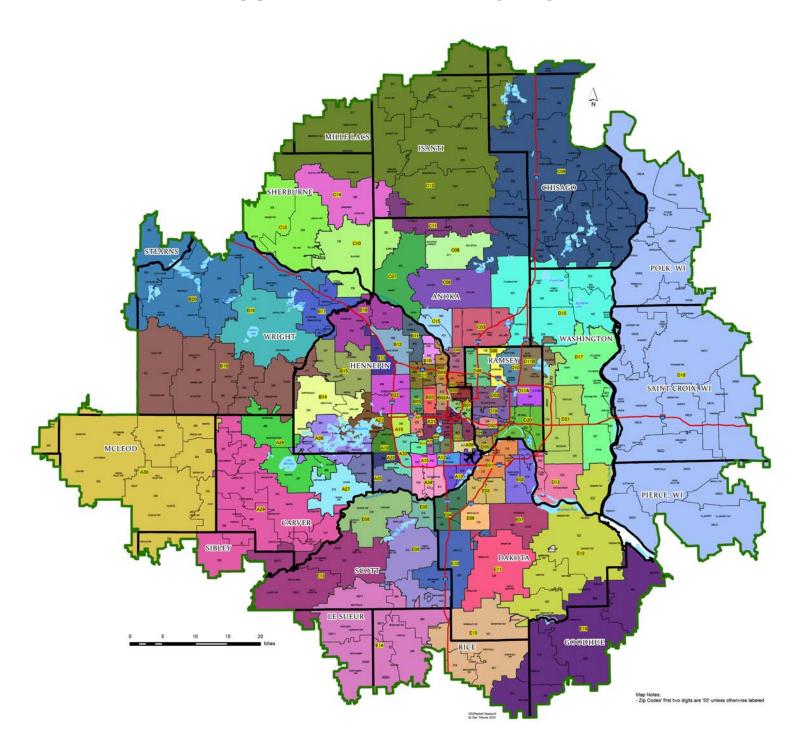
DEADLINES

| | Space Commitment | Delivery Deadline |
|--------|------------------|--------------------------|
| Sunday | 23 days prior | 10 days prior (Thursday) |
| Daily | 18 days prior | 7 days prior |

^{*}These rates apply only to:



PRE-PRINTED SUPPLEMENT MINI-ZONES





ROP DEADLINES

| Publication Day/Product | 4-Color and Spot Color Space Commitment | Black/White Space Commitment | Materials Due 5 pm | Page-Ready Materials/Final Corrections Due |
|--|---|------------------------------------|-----------------------|--|
| Monday-All sections | Wed., 3 pm | Thu., 3 pm | Thu. | Fri., noon |
| Tuesday | | | | |
| - A News, B News, Sports and Business | Thu., 3 pm | Fri., 3 pm | Fri. | Mon., noon |
| - Variety | Thu., 3 pm | Thu., 5 pm | Thu. | Fri., 5 pm |
| Wednesday | | | | |
| - A News, B News, Sports and Business | Fri., 3 pm | Mon., 3 pm | Mon. | Tue., noon |
| - Variety | Thur., 3 pm | Fri., 3 pm | Fri. | Mon., noon |
| Thursday | | | | |
| - A News, B News, Sports and Business | Mon., 3 pm | Tue., 3 pm | Tue. | Wed., noon |
| - Variety | Fri., 3 pm | Mon., 3 pm | Mon. | Tue., noon |
| Friday | | | | |
| - A News, B News, Sports and Business | Tue., 3 pm | Wed., 3 pm | Wed. | Thu., noon |
| - Variety | Mon., noon | Tue., 3 pm | Tue. | Wed., 5 pm |
| – Movie Ads | Mon., 3 pm | Wed., noon | Wed., noon | Wed., 5 pm |
| Saturday | | | | |
| - A News, B News, Sports and Business | Wed., 3 pm | Thu., 3 pm | Thu. | Fri., noon |
| - Variety | Tue., 5 pm | Wed., 3 pm | Wed. | Thu., 5 pm |
| Sunday | | | | |
| - A News and Sports | Tue., noon | Thu., 3 pm | Thu. | Fri., noon |
| – B News | Tue., 3 pm | Wed., 3 pm | Thu. | Fri., noon |
| - Variety, Science & Health and Business | Tue., noon | Tue., 5 pm | Wed., noon | Thu., noon |
| - Homes | Tue., 3 pm | Wed., 3 pm | Wed., 5 pm | Thu., 5 pm |
| - Comics | Fri., Noon the prior week | NA | Mon., noon | Mon., 5 pm |

Notes

- All deadlines: Central Standard Time (CST).
- Double-trucks: due 24 hours in advance of above deadlines.
- Unique ads: due 24 hours in advance of space commitments listed above.

If You Build Your Ad

- Page ready files are considered ready to publish "as is" and must comply with mechanical requirements (see page 18). Star Tribune reserves the right to reduce the ad to fit the space ordered.
- PDF format preferred.
- CMYK color 200 dpi for newsprint (300 dpi for commercial).
- Embedded fonts.
- Electronic files are submitted via e-mail to your Star Tribune Sales Representative.

For all products, ad orders are non-cancelable after the space deadline and the Advertiser/Agency will be charged for the space regardless of whether the advertisement is published.



PRINT & DELIVER ADVERTISING

Standout and ignite business with Print & Deliver Advertising. Twin Cities shoppers respond best to newspaper advertising and these freestanding inserts are an action-driving, cost-effective way to reach your target customers.

SATURATION PROGRAM

Saturation Rates (below) apply to print and deliver programs using all the same available zones in all three Star Tribune products.

Thursday Program: Thursday Star Tribune, Saturday Twin Cities Values, and Sunday StribExpress

Weekend Program: Sunday Star Tribune, Saturday Twin Cities Values, and Sunday StribExpress

STANDARD PROGRAM

Standard Rates (below) apply to print and deliver programs using any or all of our products (Thursday Star Tribune or Sunday Star Tribune & Strib Express or Saturday TCV) where the zones vary product to product.

Available in two sizes: 5.5" x 11" and 8.5" x 11"

Distribution Minimums: Daily or Twin Cities Values minimum of 10,000 per product, Sunday Star Tribune or Strib Express of 30,000 total and Print minimum of 20,000 of same artwork.

Overrun Rates: apply to additional quantity that is printed for advertiser use (not distributed). Does not include potential shipping fees.

SATURATION RATES

STANDARD RATES

| Size: 5.5" | x 11" | Image: | 5" | X | 10.5" |
|------------|-------|--------|----|---|-------|
|------------|-------|--------|----|---|-------|

| | Print Frequency | | | | | |
|---|-----------------|---------|---------|-----------|---------|---------|
| | Quantity | Overrun | 1x | <i>3x</i> | 6x | 12x |
| • | 20,000 | \$64.85 | \$97.19 | \$92.16 | \$87.77 | \$83.05 |
| | 35,000 | 55.58 | 79.46 | 76.27 | 71.71 | 68.04 |
| | 50,000 | 51.03 | 72.83 | 69.40 | 65.80 | 62.37 |
| | 75,000 | 47.04 | 67.16 | 63.81 | 60.69 | 57.74 |
| | 100,000 | 43.84 | 62.69 | 59.74 | 56.70 | 53.99 |
| | 200,000 | 39.37 | 56.22 | 53.43 | 50.63 | 48.40 |
| | 300,000 | 37.85 | 53.91 | 51.43 | 48.79 | 46.56 |
| | 500,000 | 34.74 | 49.59 | 47.12 | 44.88 | 40.41 |

| Size: 5.5" x | 11" | Image: | 5" x | 10.5" | |
|--------------|-----|--------|------|-------|--|

| 1 | oleon ole with himager of without | | | | | | | | |
|---|-----------------------------------|-----------------|----------|----------|----------|----------|--|--|--|
| | | Print Frequency | | | | | | | |
| | Quantity | Overrun | 1x | 3x | 6x | 12x | | | |
| | 20,000 | \$82.02 | \$117.15 | \$112.20 | \$107.57 | \$103.02 | | | |
| | 35,000 | 69.72 | 99.43 | 95.43 | 91.60 | 87.93 | | | |
| | 50,000 | 65.01 | 93.20 | 89.28 | 85.77 | 82.34 | | | |
| | 75,000 | 61.01 | 87.21 | 83.85 | 80.66 | 77.46 | | | |
| | 100,000 | 57.98 | 82.66 | 79.70 | 76.75 | 73.79 | | | |
| | 200,000 | 53.19 | 76.03 | 73.31 | 70.68 | 68.28 | | | |
| | 300,000 | 51.67 | 73.79 | 71.31 | 68.68 | 66.44 | | | |
| | 500,000 | 48.71 | 69.48 | 67.08 | 64.77 | 60.29 | | | |

Size: 8.5" x 11" | Image: 8" x 10.5"

| Print Frequency | | | | | | |
|-----------------|---------|----------|----------|----------|----------|--|
| Quantity | Overrun | 1x | 3x | 6x | 12x | |
| 20,000 | \$99.98 | \$142.79 | \$135.76 | \$128.49 | \$121.39 | |
| 35,000 | 73.07 | 104.30 | 99.19 | 94.63 | 88.80 | |
| 50,000 | 66.68 | 95.27 | 90.56 | 85.85 | 81.06 | |
| 75,000 | 61.41 | 87.77 | 84.97 | 80.66 | 76.11 | |
| 100,000 | 56.38 | 80.50 | 76.51 | 72.51 | 68.68 | |
| 200,000 | 51.49 | 73.55 | 69.96 | 66.36 | 62.69 | |
| 300,000 | 48.40 | 69.00 | 65.72 | 62.21 | 58.86 | |
| 500,000 | 43.60 | 62.29 | 59.18 | 56.06 | 53.11 | |
| | | | | | | |

Size: 8.5" x 11" | Image: 8" x 10.5"

| | | _ | | | |
|----------|----------|----------|----------|----------|----------|
| | | Print I | requency | | |
| Quantity | Overrun | 1x | 3x | 6x | 12x |
| 20,000 | \$128.02 | \$182.80 | \$175.77 | \$168.42 | \$161.48 |
| 35,000 | 101.02 | 144.23 | 139.12 | 134.01 | 128.81 |
| 50,000 | 94.79 | 135.36 | 130.49 | 125.78 | 121.07 |
| 75,000 | 90.72 | 129.53 | 124.98 | 120.59 | 116.12 |
| 100,000 | 84.01 | 120.03 | 116.36 | 112.44 | 108.53 |
| 200,000 | 79.38 | 113.64 | 109.97 | 106.21 | 102.54 |
| 300,000 | 76.43 | 108.93 | 105.57 | 102.06 | 98.95 |
| 500,000 | 71.63 | 102.14 | 99.11 | 95.99 | 93.12 |
| | | | | | |

Quantity based on a single print run and can be delivered over multiple dates within 365 days of first run. Frequency based on annual print runs outlined in contract.

MECHANICALS

4 color, 2 sided, glossy 70# stock, no bleed PDFs preferred format

4-color resolution: 300 dpi at 100%, no 4-color black type

Minimum font size recommended is 7 point

Total Area Coverage (TAC): should not exceed 280%

ARTWORK/SPACE DEADLINES

Space – Tuesday 16+ days prior to distribution

We build Ads – all materials must be received by space deadline to receive one proof.

Final corrections – Thursday by noon;

Camera Ready Files – Noon Thursday 14+ days prior to distribution

Note: Web images are normally 72 dpi and do not reproduce well in print. Minimum 300 dpi for commercial print products.



STICKY NOTES

Post your advertising message on the front page of the Star Tribune newspaper any day of the week or on available Features sections on specific days. Ask your Star Tribune sales representative for details and rates.

| Program Descriptions | Sticky Notes |
|-----------------------|--|
| Size (length x width) | 3" x 3" |
| Paper Finish | Gloss |
| Paper Color | White |
| Color Options | 1-4 color spot, 4 color process |
| Ink Colors | PMS or Process |
| Printing | 1- or 2-sided (black ink only on 2nd side) |
| Front Image Area | 3" x 3" Note = 2.5" x 2.625" |
| Back Image Area | 3" x 3" Note = 2.5" x 2.625" |
| Minimum Quantity | 25,000 |

Additional Options: • Flood coat background

• Die cuts

See your sales representative for details or for bid parameters

STICKY NOTE RATES - DAILY & SUNDAY

| Quantity | 1 color CPM | 2 color CPM | 3+ colors CPM |
|------------|-------------|-------------|---------------|
| Full Metro | \$58 | \$65 | \$71 |

All pricing is cost-per-thousand and includes printing & distribution 2-sided printing add \$10/m

Die cut notes add \$5/m

DEADLINES

SPACE COMMITMENT

23 days prior to publication

MATERIALS

21 days prior to publication

*Based on normal production runs. Subject to changes. Consult your Star Tribune sales representative.

POLY BAGS

PREPRINTED POLY BAGS

Plastic bags imprinted with an advertiser's message are available every day of the week. Reach select or homedelivered subscribers in the Twin Cities metro area. Contact your Star Tribune sales representative for rates. See your Sales Rep for Rates and Deadlines if the Star Tribune prints the Polybag.

DEADLINES

SPACE COMMITMENT

30 days prior to publication

DELIVERY

10 days prior to publication

DISTRIBUTION ONLY RATES

| Quantity | Price/Thousand |
|-----------------|----------------|
| 25,000-75,999 | \$81 |
| 76,000-150,999 | 78 |
| 151,000-300,000 | 74 |
| Over 300,000 | 71 |

^{*}See your sales representative for production costs



SUNDAY COMICS

DISTRIBUTION

Full Run distribution. 4-color printed on newsprint.

COMICS FRONT PAGE STRIP AD + FLAG AD

| Product | Size | Color | 1x | 3x | 6x+ | 12x+ |
|---------------------|--------------------------|---------|---------|---------|---------|---------|
| Front Page Strip Ad | 6 columns (10.479") x 3" | 4 color | \$3,200 | \$2,800 | \$2,400 | \$1,900 |
| Front Page Flag Ad | 2.50" × 1.25" | 4 color | \$3,200 | \$2,000 | \$2,400 | \$1,900 |

DEADLINES

Space: Friday, Noon, 9 days before Pub
Materials: Monday, Noon, 6 days before Pub

• Page-Ready Materials/Final Corrections: Monday, 5PM, 6 days before Pub

COMIC SPADEA

Spadea wraps are full-page broadsheets folded vertically and wrapped around the spine of the Sunday Comic section, giving both front and back page positioning. 4-color, two sides.

| Fold | Width & Depth |
|-------------|---|
| 50/50 | Front: 4.5" x 18.25" Inside: 6 columns (10.47") x 20" Back: 4.5" x 20" |
| Full Spadea | Front Flap: 4.5" x 18.25" Inside Spread: 15.645" x 20" Back: 6 columns (10.47") x 20" |

COMIC WRAP

A Comic wrap is a 2 page broadsheet that wraps the outside of the Sunday Comic section, giving both front and back page positioning. 4-color, two sides.

| Format | Width & Depth |
|------------|------------------------------------|
| Broadsheet | Front: 6 columns (10.47") x 18.25" |
| | Back: 6 columns (10.47") x 20" |

COMIC PRINTED INSERTS

Broadsheet or Tab format printed on press and positioned behind Sunday Comics. 4-color, two sides.

| Format | Width & Depth |
|------------|---------------|
| Broadsheet | 10.5" x 20" |
| Tab | 9.75" x 10.5" |
| Tab Spread | 20" x 10.5" |

DEADLINES

Space Commitment: Monday, 27 days prior to publication *Holidays affect deadlines. Please check with your sales representative.*



STRIBEXPRESS - SUNDAY

StribExpress is a six page, preprinted broadsheet delivered by Star Tribune carriers FREE on Sundays to **100,000** non-subscribers of the Star Tribune in select zip codes. Those who receive StribExpress have specifically requested it, ensuring it will be read and used by thousands of shoppers.

AD OPTIONS

- Full page, back cover (color)
- 1/2 page, back cover (color)
- Free-standing inserts
- Preprinted supplements

DEADLINES

ROP:

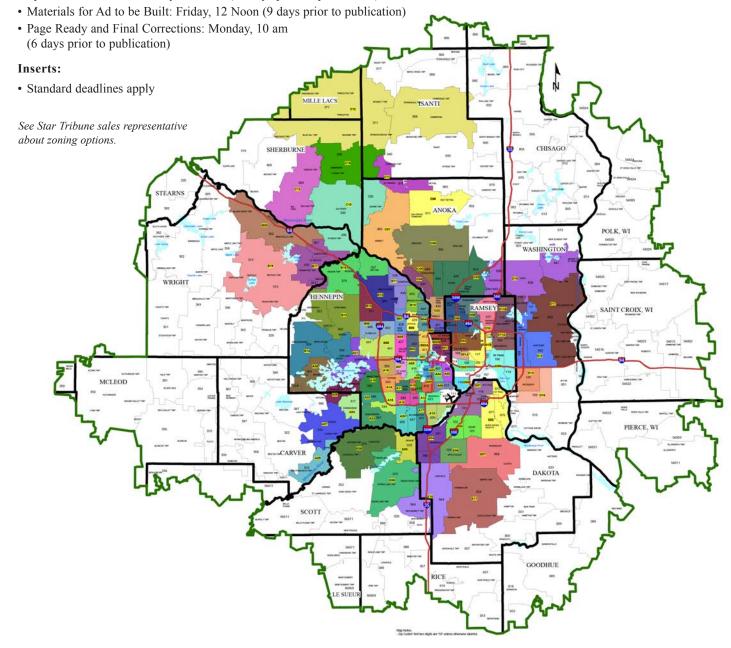
• Space Reservation: Thursday, 12 Noon (10 days prior to publication)

- ROP:
- Full page, image size: (10.479" x 20.5"): \$2,360
- 1/2 page, image size: (10.479" x 10.25"): \$1,600

Inserts/Supplements:

SIZES/RATES

• Standard Sunday rates apply



Display Advertising Rates

Effective January 1, 2023



TWIN CITIES VALUES

Star Tribune's total market coverage solution offers customized distribution to deliver your ROP and insert advertising every weekend to 416k homes.

TCV SUPPLEMENT RATES

| Tab/Broad | Rate | |
|-----------|------|--|
| 2/Sgl | \$46 | |
| 4/2 | 64 | |
| 8/4 | 72 | |
| 12/6 | 78 | |
| 16/8 | 83 | |
| 20/10 | 87 | |
| 24/12 | 92 | |
| 28/14 | 97 | |
| 32/16 | 102 | |
| 36/18 | 105 | |

^{*}The above rates are for carrier-delivered issues of Twin Cities Values.

A limited quantity of the product is distributed via the post office – please call your sales representative for information on those zip codes and rates.

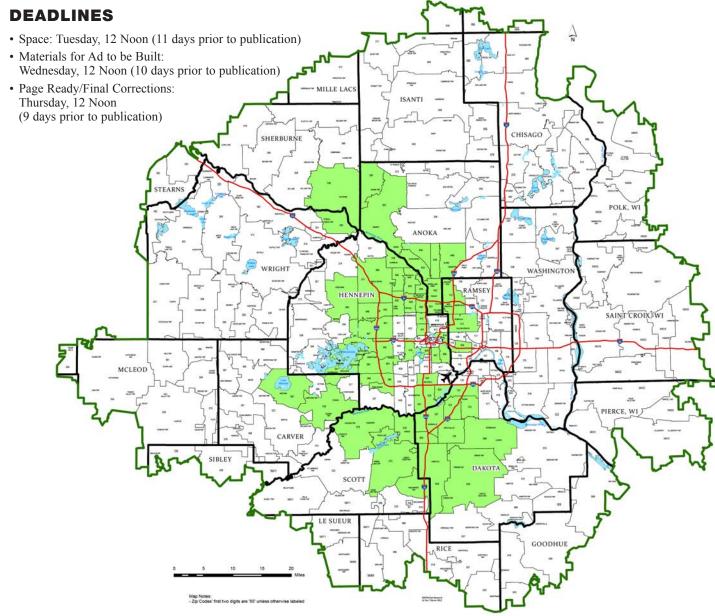
TCV JACKET RATES

Pick up your ROP ad on a Twin Cities Values jacket.

| Premium Positions | Size | Open Rate |
|--------------------------------|-----------------|-----------|
| Front Cover | 5 col. x 10.25" | \$6,995 |
| Back Cover Full Page | 6 col. x 20.50" | 8,995 |
| Back Cover 1/2 Page Horizontal | 6 col. x 10.25" | 4,995 |
| Back Cover 1/4 Page | 3 col. x 10.25" | 2,995 |
| Skybox | 2.5" x 1.25" | 1,500 |

^{*}All front and back positions include 4-color.

| Interior Positions | Open Rate (BW) | Open Rate (4C) |
|--------------------|----------------|----------------|
| Inside Full Page | \$3,375 | \$4,500 |
| Inside 1/2 Page | 2,025 | 2,700 |
| Inside 1/4 Page | 1 215 | 1 620 |





STAR TRIBUNE MAGAZINE

Target the largest Twin Cities audience of affluent adults with the massive reach of Star Tribune Magazine. This glossy is brimming with regular features and original content on dining, travel, arts, fashion and style makers from the state's most award-winning newsroom. A premier showcase for top brands and services, Star Tribune Magazine presents your message in the best light and delivers it into the hands of the largest, most desirable audience with more than 3x the distribution of other regional magazines with 152K delivered quarterly to select Sunday Star Tribune subscribers.

DEADLINES

| Issue | Premium Positions | Space Commitment | Materials Due | Digital Ads/ Final Corrections | Publication |
|-----------|----------------------|---------------------|---------------|-----------------------------------|--------------|
| March | January 5 | February 1 | February 13 | February 17 | March 19 |
| June | March 29 | May 10 | May 22 | May 26 | June 25 |
| September | June 29 | July 26 | August 7 | August 11 | September 10 |
| November | September 7 | October 4 | October 16 | October 20 | November 19 |

COLOR RATES (Trim size: 9" x 10.75")

| Ad | Size | 1x | 4x |
|-----------------------|---|----------|----------|
| Center Spread/2 pages | 18" x 10.75" (add 1/8" for bleed)* | \$14,040 | \$10,205 |
| Back page | 8.5" x 10.25" (live area) 9" x 10.75" (add 1/8" for bleed) | \$10,920 | \$7,940 |
| Inside Front/Back | 8.5" x 10.25" (live area) 9" x 10.75" (add 1/8" for bleed) | \$9,750 | \$7,090 |
| Full page | 8.5" x 10.25" (live area) 9" x 10.75" (add 1/8" for bleed) | \$7,800 | \$5,670 |
| Half page | Horizontal: 8.5" X 4.885" Vertical: 4.1771" X 9.9167" | \$4,680 | \$3,400 |
| 1/3 page | Horizontal: 8.5" X 3.208" Vertical: 2.7361" X 9.9167" | \$3,745 | \$2,720 |
| 1/6 page | Horizontal: 8.5" X 1.531" Vertical: 1.2951" X 9.9167" | \$2,265 | \$1,645 |

^{*}Build as 2 full page ads with 1/8" bleed on inside edge of both ads.

ADVERTORIAL MARKETING RATES**

| Print | Dimensions | 1x | 4x |
|----------------------|---|---------|---------|
| 2 Pg Content Package | 18" x 10.75" (add 1/8" for bleed)* | \$8,900 | \$8,900 |
| 1 Pg Content Package | 8.5" x 10.25" (live area) 9" x 10.75" (add 1/8" for bleed) | \$4,800 | \$4,800 |

^{**} Pricing does not include content creation. Foundry 425, Star Tribune's content agency, can help you with content creation. Prices vary. Add 72 hours to materials deadline for review. Advertorial content needs to be clearly and consistently differentiated from Star Tribune editorial content. Ask your Sales Rep for the details.

PREMIUM POSITIONS

| Ad Position | Size | Ad Position | Size | Ad Position | Size |
|-------------------------|---------------------|------------------|--------------------|------------------|----------------------|
| Page 2 & 3 | 2-page spread | Food & Drink | 1/3-page V or H*** | Throwback | 1/3-page V or H*** |
| Index Page | 1/3-page vertical | Style & Shopping | 1/3-page V or H*** | Minnesota Puzzle | 1/4 or 1/2 Page V*** |
| Editors Page | 1/3-page horizontal | Home & Garden | 1/3-page V or H*** | Answer Page | |
| Adjacent to Editor Page | Full Page | (March issue) | 1/2 1/ 11*** | Inside Back | Full Page |
| Noteworthy | 1/3-page H*** | State Secrets | 1/3-page V or H*** | Back Page | Full Page |
| (Local Entertainment) | 1.3. | Afraid to Ask | 1/3-page V or H*** | | |

^{***}News will determine whether the 1/3-page will be vertical or horizontal before each issues deadlines based on News content requirements



WASHINGTON POST NATIONAL WEEKLY

This product launched in March 2015 and has a growing audience. The base of subscribers to this product are news-hungry readers that are generally affluent and well-educated. The Washington Post National Weekly recaps the week's best national and international news from the Washington Post and includes coverage of politics, policy, lifestyle, and the arts. The piece is carrier-topped delivered on Sundays.

RATES

| Ad | Size | Color | 1x | 6x |
|------------------------|------------------------|---------|----------|-------------------------|
| Back Page | 5 col (9.47") x 10.25" | 4-color | \$675 | \$550 |
| Inside Page (pg 2) | 5 col (9.47") x 10.25" | 4-color | \$500 | \$400 |
| Print & Deliver Insert | 8.5" x 11" | 4-color | \$1,800* | Ask your representative |

^{*}Includes printing 20k inserts and distribution within The Washington Post National Weekly

DEADLINES

- Space: Monday 12 Noon (6 days prior to publication)
- Materials: Tuesday 5pm (5 days prior to publication)
- Page Ready Materials/Final Corrections: Wednesday (4 days prior to publication)

NEWSPAPER FEATURES

DAILY SECTIONS

MAIN NEWS

What are the most important news issues of the day? Star Tribune's main news section provides in depth coverage of local, state, regional, and global events and provides local context and impact.

LOCAL NEWS

From local government and education issues, to the weather forecast, this section covers regional events that affect people's everyday lives.

SPORTS

Covers in depth professional, college and high school athletic events, as well as hunting and fishing.

BUSINESS

Provides forward-looking coverage of national and Minnesota industries. It also quotes the latest performance of stocks, bonds, and mutual funds. An expanded consumer business section runs on Sundays. On Mondays, Business Insider gives in-depth coverage of the thriving local business community in Minneapolis/St. Paul and region.

VARIETY

Lifestyle, human interest stories, entertainment, gardening, home improvement, inspired content, health and fitness – content that interests a large variety of local readers is found in the daily Variety section.

WEEKLY SECTIONS

SCIENCE + HEALTH

Cutting-edge discoveries, scientific advances and the latest in health news can all be found in this stand-alone Sunday section.

OCCASIONAL SECTIONS

TASTE

Entertaining. Eating in. Going out. If a consumer is looking for savory recipes, the latest gadgets in the kitchen, restaurant reviews, or great wine and food pairings it's all here every Thursday in the *taste* section.

TRAVEL

From travel advice to profiles of places, to personal stories about travel, Sunday's Travel section is the destination to reach travel enthusiasts in the Twin Cities.

OUTDOORS WEEKEND

Coming to you every Friday, this section is designed to reflect – and to stoke – local passions for the outdoors. This section offers advertisers the opportunity to reach a defined audience of outdoor enthusiasts.



ROP MECHANICAL REQUIREMENTS

ROP PRODUCTION INFO/COLOR MECHANICAL REQUIREMENTS

The following requirements apply to Star Tribune's newsprint products – ROP, TCV and Sunday Comics. Contact your sales representative for mechanical requirements for our other products.

REPRODUCTION REQUIREMENTS

- Printing process is photo composition, web offset.
- The minimum font size recommended is 7 point for sansserif type or 12 point for serif type (black type on white background or reversed)
- Type smaller than 12 points should not be reversed on a 4 color background
- Type smaller than 10 points should not be reversed on a single color background
- If reversing type from 4 color it is recommended that a bold font is used
- Serif and fine script type below 12 points should not be screened on any color
- For contrast and readability reverse type should not be placed on screens below 50%
- Borders smaller than 4 points should be built as a single color
- Surprinted type should be solid black and contrasted against 40% screen or less
- Reverse type should be white type on a 50% screen or higher

 avoid serif fonts
- Total Area Coverage (TAC): The darkest 4-color area should not exceed 240%

RECOMMENDED SCREEN RANGES

- Images should be designed to compensate for a 28-30% dot gain.
- Reverse Color 50% to 100%.
- Overprint 10% to 40%.
- Minimum size highlight dot: Cyan 4%, Magenta 2%, Yellow 2%, Black 0%.
- · Color should be gray balanced.

LINE SCREEN FOR ROP

85 line screen

ROP DEPTH REQUIREMENTS

Minimum depth is one inch on one column width.

Advertisements can be ordered in half-inch increments.

Ads exceeding 18 inches in depth are set to occupy full depth and are charged at full depth.

ELECTRONIC SUBMISSION OF COMPLETED ADS AND AD MATERIALS

We request that all electronic files be submitted to the Star Tribune via e-mails to your Sales Representative.

PREFERRED FORMATS FOR COMPLETED ADS PDFs

We ask that our customers submit Adobe Acrobat PDFs of their ads. All PDFs must be created through Adobe Distiller and, if the ad is a color ad, created in CMYK color and not RGB color. All fonts must be embedded.

IMAGES AND AD COMPONENTS

Images and ad components should be submitted in TIFF, EPS, JPEG or BMP (Bitmapped) formats. Color images need to be CMYK. Black and white need to be grayscale.

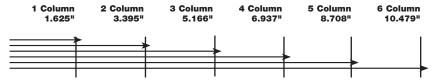
RESOLUTION

Black and White – 170 dpi at 100% Four Color – 200 dpi at 100% Line Art – 800 to 1200 dpi at 100%

TECHNICAL QUESTIONS

For further information, contact your sales rep or Graphic Services at 612-673-7038.

STAR TRIBUNE STANDARD COLUMN MEASUREMENTS



Double Truck = 21.7292 Inches Wide x 20.5 Inches Deep